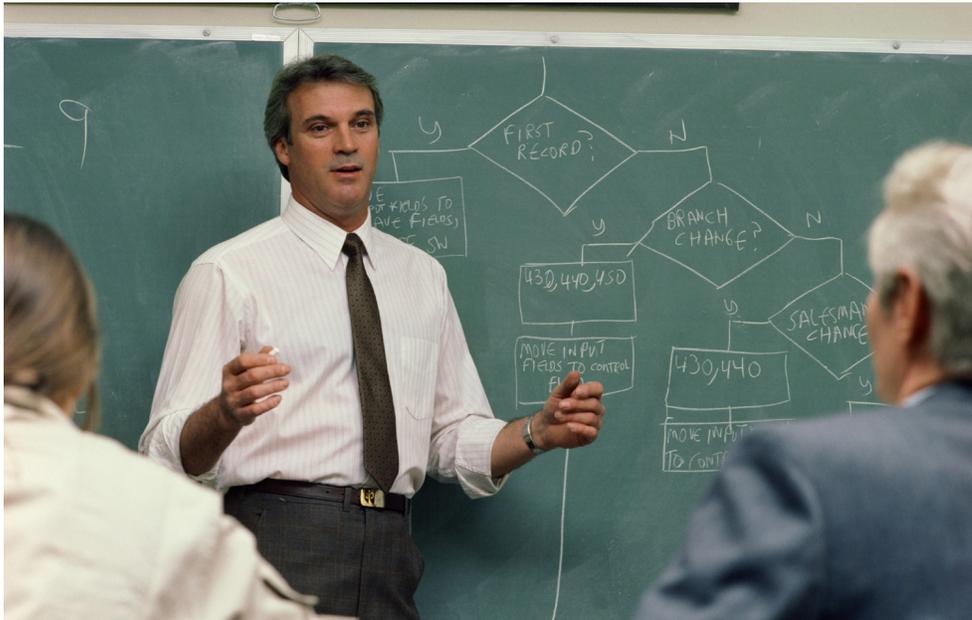




Federal Budgetary Policies and Processes Seminar

Often the success of your organization is dependent on your ability to develop a sound budget and secure support for it from top Government executives and members of Congress. This seminar will help you understand the political, policy and macroeconomic forces that affect the preparation of budgets and their approval.

- Learn to improve your skills in effective budget preparation, presentation and defense from current and former senior U.S. Government officials.
- Understand the relationship between the Executive and Legislative budget and appropriations processes.
- Examine current processes for incorporating program performance into Federal budgets.



Prepare and Present a Winning Budget

This seminar offers an intensive simulation of the full budget preparation process and tips for presenting a winning budget. Senior-level administration officials with extensive working knowledge of Federal budget process and procedures, as well as career and political executives with a wealth of experience in the Executive and Legislative branches, lead instruction and advise participants during this two-week course.

PUBLIC POLICY

COMPETENCIES

- Influencing/Negotiating
- Conflict Management
- External Awareness
- Flexibility
- Problem Solving

ACADEMIC CREDIT

3 upper level Baccalaureate or 3 Graduate credits may be available upon completion.

DATES & LOCATIONS

April 9–19, 2012

At the Eastern Management Development Center in Shepherdstown, WV

This training facility is 70 miles from Washington, DC in the Blue Ridge Mountains above the Potomac River.

For information on presenters and day-to-day schedules, please go to www.leadership.opm.gov

“The course gave me a greater understanding of the processes and procedures my agency goes through to secure annual appropriations for program activities.”

Register Now for the Federal Budgetary Policies and Processes Seminar

This seminar is designed for budget professionals, program managers and executives wishing to gain insight into the Federal budget process and improve their skills.

A Two-Week Intensive Program on Federal Budgets

- Improve your skills in effective budget preparation, presentation and defense.
- Learn from current and former senior U.S. Government budget officials.
- Understand the relationship between the Executive and Legislative budget and appropriations processes.
- Study current processes for integrating program performance and Federal budgets.

“The program provided very valuable insights into the Federal Budget Process that are not likely to be learned elsewhere without direct involvement with OMB and Congressional aspects of budgeting.”

TUITION

\$5,035

Tuition includes materials, meals and lodging.

LEAD

This seminar meets the manager track requirements of the LEAD Certificate Program.

Leadership Education & Development Certificate Program—A complete leadership development curriculum for current and aspiring government leaders, providing official recognition of achievement at every level. For more info, go to www.leadership.opm.gov/certificates/LEAD/index.aspx

SUGGESTED FOLLOW-ON COURSES

Dynamics of Public Policy Seminar
Executive Development Seminar

For information on presenters and day-to-day schedules, please go to www.leadership.opm.gov

Three Ways to Register

1. Register Online at www.leadership.opm.gov

Initiate course registration with your Government Purchase Card payment, the fastest way to reserve your space. Use your own agency-specific procurement forms. Once we have received your payment, you will receive confirmation within two business days.

2. Fax a Registration Form, found in a catalog or online. This form can be used for courses at the Federal Executive Institute or Management Development Centers.

3. Contact a Representative Customer Service Office:

Toll Free: 888-676-9632
Phone: 304-870-8008
Fax: 304-870-8078
TDD/TTY 304-870-8066
Email: register@opm.gov



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