



Center for Leadership Development

Inter-Organizational Collaboration

Downsized workforces, constant technical changes and reduced budgets create an increased need for collaboration among Federal agencies, as well as with state and local agencies, nonprofit groups and private sector companies. This course encourages creative thought leadership by providing networks for learning outside of your individual agency.

- Explore strategies for how organizations can share resources, decision-making and ownership of a final product or service.
- Address the key questions of trust, differing organizational structures and cultures that can hinder cooperation.
- Create and apply a framework for creating change through proactive collaboration.



Greater Cooperation for Better Results

Successful Federal leaders must be open to outside perspectives and cooperate effectively with other organizations to overcome some of their agencies' most difficult challenges. This course offers instruction in partnering, negotiation and interpersonal communication to help you anticipate and tackle the issues commonly faced while working with outside organizations.

EXECUTIVE DEVELOPMENT

COMPETENCIES

- Partnering
- Influencing & Negotiating
- Interpersonal Skills
- Oral Communication
- Continual Learning

TUITION

\$2,880 Residential/\$2,775 Non-Residential
Tuition at the Federal Executive Institute includes meals and lodging

DATES

Apr 14–15, 2015 EMDC–Union Square
Aug 11–12, 2015 FEI–Charlottesville, VA

LOCATIONS

Federal Executive Institute (FEI) in Charlottesville, VA

The FEI facility is located in a campus setting near the University of Virginia and the Blue Ridge Mountains, approximately two hours southwest of Washington, DC.

EMDC–Union Square
999 North Capital Street, NE
Washington, DC, 20002

This training facility is located in Washington DC's thriving NoMa submarket, just blocks from Capital Hill and Union Station.

To register, please visit the course page:
[HTTPS://LEADERSHIP.OPM.GOV/PROGRAMS.ASPX?C=30](https://LEADERSHIP.OPM.GOV/PROGRAMS.ASPX?C=30)

“It was all relevant and useful. Effective negotiation affects every project we understand and every relationship we build. - good reinforcement of things I already knew --- but tend to forget.”

Register Now for Inter-Organizational Collaboration

This course is designed for Senior Executive Service (SES) members, GS-15s and their equivalents in state, local and international government.

As with other Federal Executive Institute (FEI) Organizational Leadership programs, this course helps senior executives plan, communicate and implement the steps between strategic vision and successful execution of that vision.

Gain New Perspectives and Make Progress Through Outside Partnerships

- Identify how successful collaboration will benefit your organization.
- Learn how other agencies are succeeding through collaboration and which “speed bumps” have slowed their progress.
- Develop strategies for anticipating and dealing with the issues you will face while collaborating.
- Create and apply a tested framework for implementing successful collaboration strategies in your agency.

RECOMMENDED PRIOR COURSES

Creating and Sustaining Organizational Excellence

SUGGESTED FOLLOW-ON COURSES

Strategic Planning for Executives

To register, please visit the course page:

[HTTPS://LEADERSHIP.OPM.GOV/PROGRAMS.ASPX?C=30](https://leadership.opm.gov/programs.aspx?c=30)

CLD's Customer Service number is changing!

Reach us after 12/12/2014 at
202-606-0008

OCT 2014

Three Ways to Register

1. Register Online at <http://leadership.opm.gov>

Initiate course registration with your Government Purchase Card payment, the fastest way to reserve your space. Use your own agency-specific procurement forms. Once we have received your payment, you will receive confirmation within two business days.

2. Fax a [Registration Form found online](#). This form can be used for courses at the Federal Executive Institute or Management Development Centers.

3. Contact a Representative Customer Service Office:

Toll Free: 888-676-9632
Phone: 304-870-8008
Fax: 304-870-8078
TDD/TTY 304-870-8066
Email: register@opm.gov



UNITED STATES OFFICE OF
PERSONNEL MANAGEMENT

<http://leadership.opm.gov>

Customer Service Office

888-676-9632 or 304-870-8008
TDD/TTY: 304-870-8066
Fax: 304-870-8078
e-mail: register@opm.gov