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Center for Leadership Development

Conflict and Negotiations for Federal Executives

Conflict in any workplace is unavoidable, but it's critical that you have an arsenal of management strategies at the ready to resolve disputes and reach agreements quickly and effectively. This course offers personalized approaches and tools to help you face discord with a positive and constructive approach.

- Learn key conflict competency skills including self-awareness, self-management and effective influencing.
- Assess your own behavior in conflict situations and how it impacts others.
- Develop useful personalized strategies for engaging in constructive conflict.
- Use real-life examples of conflict situations to identify alternative ways of handling them as a leader.

An Individualized Assessment of Your Conflict Management Styles and How to Strengthen Them

Before the course, you and colleagues you select will complete a 360-degree assessment that will be used to help you examine the impact of your behavior during conflict situations in the workplace.

Exercises, small group discussion and personal reflection will be used to enhance your self-awareness as you identify your preferred conflict style. The course will culminate with an exercise that allows you to study your own work experiences and determine effective alternative approaches to constructively handling conflicts in a leadership context.

EXECUTIVE DEVELOPMENT

COMPETENCIES

- Conflict Management
- Leveraging Diversity
- Creativity and Innovation
- Team Building
- Influencing/Negotiating

TUITION

$2,995

Tuition at FEI includes meals and lodging.

DATES

November 4–6, 2014 . . . . . FEI

March 17–19, 2015 . . . . . FEI

LOCATION

Federal Executive Institute (FEI) in Charlottesville, VA

The FEI facility is located in a campus setting near the University of Virginia and the Blue Ridge Mountains, approximately two hours southwest of Washington, DC.

To register, please visit the course page:
HTTPS://LEADERSHIP.OPM.GOV/PROGRAMS.ASPX?C=92

"This material lent itself to application to concrete situations, and the instructor repeatedly encouraged us to make such connections. That personalization increases the likelihood that I will apply our discussions in my office, which I believe will help me to be a more effective leader and manager."

Register for Conflict and Negotiations for Federal Executives

The concepts presented in this course are grounded in the Conflict Management ECQ for Leading People, which encourages creative tension and differences of opinions while taking steps to prevent counter-productive confrontations, and managing and resolving conflicts in a constructive manner.

Build Your Organization While Meeting Executive Core Qualification Requirements

- Assess your behavior in conflict situations and explore how it impacts others.
- Understand your styles of handling conflicts and learn how those methods can help or hinder your ability to lead effectively.
- Use a unique 360-degree assessment to develop useful personalized strategies for engaging in constructive conflicts.
- Examine actual conflict situations at work and identify alternative ways to handle them more effectively as leader.
- Explore systematic approaches to creating a workplace culture with minimal conflict.

"This program will generally assist with my ability to manage conflict in my office and organization. I have left this class with an improved sensitivity to actively listening and constructively dealing with conflict."

LEAD

This course meets the requirements for the Executive level of the LEAD Certificate Program.

Leadership Education & Development Certificate Program—A complete leadership development curriculum for current and aspiring government leaders, providing official recognition of achievement at every level. For more info, go to http://cldcentral.usalearning.net/mod/page/view.php?id=249

SUGGESTED FOLLOW-ON COURSES

Emotional Competence: Working with Others for Results

To register, please visit the course page:
HTTPS://LEADERSHIP.OPM.GOV/PROGRAMS.ASPX?C=92

OCT 2014

Three Ways to Register

1. Register Online at http://leadership.opm.gov

   Initiate course registration with your Government Purchase Card payment, the fastest way to reserve your space. Use your own agency-specific procurement forms. Once we have received your payment, you will receive confirmation within two business days.

2. Fax a Registration Form found online. This form can be used for courses at the Federal Executive Institute or Management Development Centers.

3. Contact a Representative Customer Service Office:

   Toll Free: 888-676-9632
   Phone: 0.0+4.4+...6
   Fax: 256+535+1.35
   TDD/TTY: 6..+655+6117
   Email: register@opm.gov

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