



Collaborating Across Organizational Boundaries

Downsized workforces, constant technical changes and reduced budgets create an increased need for collaboration among Federal agencies, as well as with state and local agencies, nonprofit groups and private sector companies. This seminar encourages creative thought leadership by providing networks for learning outside of your individual agency.

- Explore strategies for how organizations can share resources, decision-making and ownership of a final product or service.
- Address the key questions of trust, differing organizational structures and cultures that can hinder cooperation.
- Create and apply a framework for creating change through proactive collaboration.



Greater Cooperation for Better Results

Successful Federal leaders must be open to outside perspectives and cooperate effectively with other organizations to overcome some of their agencies' most difficult challenges. This seminar offers instruction in partnering, negotiation and interpersonal communication to help you anticipate and tackle the issues commonly faced while working with outside organizations.

ORGANIZATIONAL LEADERSHIP

COMPETENCIES

- Partnering
- Influencing & Negotiating
- Interpersonal Skills
- Oral Communication
- Continual Learning

DATES & LOCATIONS

March 15–16, 2012

At the Federal Executive Institute in Charlottesville, VA

The FEI facility is located in a campus setting near the University of Virginia and the Blue Ridge Mountains, approximately two hours southwest of Washington, DC.

For information on presenters and day-to-day schedules, please go to www.leadership.opm.gov



Register Now for the Collaborating Across Organizational Boundaries Seminar

This seminar is designed for Senior Executive Service (SES) members, GS-15s and their equivalents in state, local and international government.

As with other Federal Executive Institute (FEI) Organizational Leadership programs, this seminar helps senior executives plan, communicate and implement the steps between strategic vision and successful execution of that vision.

Gain New Perspectives and Make Progress Through Outside Partnerships

- Identify how successful collaboration will benefit your organization.
- Learn how other agencies are succeeding through collaboration and which “speed bumps” have slowed their progress.
- Develop strategies for anticipating and dealing with the issues you will face while collaborating.
- Create and apply a tested framework for implementing successful collaboration strategies in your agency.

TUITION

\$3,000

Tuition includes all educational services, materials, meals and lodging.

LEAD

This seminar meets the executive track requirements of the LEAD Certificate Program.

Leadership Education & Development Certificate Program—A complete leadership development curriculum for current and aspiring government leaders, providing official recognition of achievement at every level. For more info, go to www.leadership.opm.gov/certificates/LEAD/index.aspx

RECOMMENDED PRIOR COURSE

Building High-Performance Organizations in the 21st Century

SUGGESTED FOLLOW-ON COURSE

Leading Strategically: From Vision to Performance

For information on presenters and day-to-day schedules, please go to www.leadership.opm.gov

Three Ways to Register

1. Register Online at www.leadership.opm.gov

Initiate course registration with your Government Purchase Card payment, the fastest way to reserve your space. Use your own agency-specific procurement forms. Once we have received your payment, you will receive confirmation within two business days.

2. Fax a Registration Form, found in a catalog or online. This form can be used for courses at the Federal Executive Institute or Management Development Centers.

3. Contact a Representative Customer Service Office:

Toll Free: 888-676-9632
Phone: 304-870-8008
Fax: 304-870-8078
TDD/TTY 304-870-8066
Email: register@opm.gov



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